# **EXPRESSIONS**

#### Call 1-800-621-8030 x250

To receive a laminated **Trouble Shooting poster** Filled with Bill Pay and **Verifone Information** 



We want to hear from you, Email us at :

korr@fidelityexpress.com

#### 1-800-621-8030

Money Order Customer Service	Ext. #7020	8 - 5 CST Mon thru Fri
Bill Pay Customer Service	Ext. #7030	8 - 8 CST Mon thru Fri
Credit	Ext. #7025	120
Accounts Receivable	Ext. #7023	
Equipment Help Desk	Ext. #7021	#
Sales / Referrals	Ext. #7026	FIDELITY EXPRESS
Shipping / Supplies	Ext. #7027	A DIVIDIO DE GE DITUMBITI A DIVIDIO DE GALERA

Office: (903)885-1283 VRU: (877)508-0472 Fax: (877) 812-2470 Fax: (903) 885-6240

#### www.fidelityexpress.com



**PO Box 768** Sulphur Springs, TX 75483



### **Pat's Perspective**



value and effectiveness of we have developed this quarterly newsletter to distribute to customers and prospective customers. FIDELITY EXPRESSIONS will offer Fidelity Express news, industry insights, information.

Pat Odom **Division Manager** 

We are mindful of the importance of staying a step ahead. Actually, in our industry of fast paced, cutting edge technology, staying ahead is not an option. With an emphasis on service and the power of the absolute best staff behind us, we strive to provide our customers with the best possible services and up-to-date information when they need it. Ideas for the newsletter are still being explored so feedback from you, our agent, is certainly encouraged.

#### **Bill Pay Review** by Dave Ayers

Biller List for 2004 More Billers to Come!

We've been busy this year adding new billers and here's a list of new billers we've added so far in 2004, with many more to come. If any of these billers are in your area and you'd like to add them to your terminal, please contact our office. Send your requests for research on desired billers and we will provide you with a status of your request as soon as possible. Watch for new billers being added in future newsletters

Alabama Power (A Atmos Energy (Te sippi, Tennessee, sas. Missouri) Bright House Net Brownsville Public Clav Electric Coor Cobb Electric Coo Direct TV (Nationa First Choice (Texa Garland Power & Georgia Power (F Magic Valley Elec

- In an effort to maximize the Even though we cannot predict the future, we
- work hard to help shape our industry's progress customer communications, and with it success for us and our customers.
  - What we know about the future is very encouraging: the much anticipated multi-functional point of sale terminal is finally a reality.
  - Our dependable, insightful leadership at Fidelity Express looks ahead to spot business trends to be able to deliver solutions that help our custom-
- agent spotlights and contact ers take full advantage of tomorrow's opportunities. Through industry research and by listening to our customers, we take the initiative to discover what's ahead so you, our agent, can stay ahead. This anonymous quote says it best: "If
  - everyone is moving forward together, then the
  - success takes care of itself."
  - Thank you for your continued confidence and for choosing to partner with Fidelity Express for all of your retail financial services!



Alabama)	MCI Neighborhood (National)
exas, Louisiana, Missis-	Mississippi Power (Mississippi)
, Georgia, Kentucky, Kan-	Pegasus TV (National)
	San Patricio Electric Cooperative (Texas)
works - (Central Florida)	Sage Telecommunications (Texas)
c Utility Board (Texas)	Savanah Electric (Georgia)
perative (Florida)	SCANA Energy (Georgia)
operative (Georgia)	South Carolina Electric & Gas (South
al)	Carolina)
as)	Tampa Electric (Florida)
Light (Texas)	Time Warner Waco (Texas)
Florida)	Vycera Communications (Texas)
ctric Cooperative (Texas)	Wood County Electric Cooperative





VIP Agent by L.J. Songy

Meet our very first VIP AGENT !

Although we have many agents who would qualify for this recognition, we have selected Tim's Food Mart in Baton Rouge, Louisiana, to be our first VIP Agent.



Hatem Sheikha, or "Tim", as we know him here at Fidelity Express has been an agent of ours since September 28, 1995! Tim's Food Mart is open 7 days a week. You will never find Tim without a smile on his face, and a kind word to all. L.J. Songy has been his representative since 1995. He describes Tim as a very dependable hard working store owner and feels very fortunate to be able to work with him. Our office staff also appreciates the cooperation he has given us over the years. He has been a pleasure to work with and a very valuable addition to our agent base. Tim is able to offer Money Orders, In-Person Bill Payments, Credit Card processing, and Age Verification through Fidelity Express.



Tim's Food Mart is a great example of how all our combined programs benefit the agent by providing customers with state of the art financial services. It is Fidelity Express' pleasure to thank Tim and recognize his business. We look forward to bringing him and his customers the very best in retail financial services for years to come! Thanks, Tim!

#### Inside Operations by Dolly Gilliam

- Fidelity Express continues to enhance our services through major system upgrades this year. Money order and Bill Pay Systems as well as Web Services are much more efficient with the latest hardware and software enhancements.
- Web-Services are available to customers, agents and billers alike. Agents and billers will need a secure ID and password, so call the
- office to obtain this access. Agents can check the status of a money order before refunding and/or view their daily bill pay transactions and download this information with sub-totals by biller.
- ACH notification procedures are scheduled to change sometime during 4th guarter. ACH totals will now be available through our VRU sys-
- tem by calling the assigned toll free phone number. Agents will also be able to receive this data through our web-site with secure sign-on. We will continue to send notification via fax or email as well.
- Last minute Billers added :

**Dallas Water** Monarch Water Honrsby Water Windermere Water TX Child Support



Fourth quarter plans include changes to procedures for draft amount notification. They will be available via Fax. VRU, Email or Web look-up only.

# EXPRESSIONS

## Salesmen of the Year



# Sales 3rd Quarter '04

Hello, and welcome to our first newsletter to for giving us a chance to show you how we are the best in vou, the most important people in the world to this industry. Our programs and our customer service are second to none. And, on top of that, we have the best cusus...our customers. We are excited to be able to stay in touch with you in this way on a regutomers in the industry too.....YOU! lar basis. Wecan keep you up to date on what we are doing as your partner to bring you solid, Fidelity is on the move. safe, and profitable new programs for your business. As you may already know, we have a tried and true Money Order program, and a state of the art in person Bill Payment program. We are now also offering a Credit/Debit Card program and are in the final stages of being able to offer you a Check Guarantee program with Check Conversion, too! And don't forget that we also have an I.D. Check on our equipment for those of you that sell liquor and tobacco. Also, thanks to all of you, and an almost daily growth in biller relations, we are licensing in 9 new states which will bring us to a total of 25 states in 2005. We're also adding 4 new sales people. Our business has been growing dramatically every year and we are Now doing business in 19 states. glad you are here to grow with us. So until our Spring publication, we'll say THANKS from the Three new: Colorado, Illinois, and Virginia Sales department, and all of Fidelity Express



#### CONGRATS!

Eric Bailey Ft. Worth, TX (left)

Brad Shaw Jacksonville, FL (right)

Co-Salesmen of the Year both pictured with Sales Manager, L.J. Songy







### **Bill Pay Help Desk**

- What does this message mean on terminal:
- "Invalid OCR" Scanner is not able to read the OCR line on stub; make sure you select the correct biller and run through scanner properly.



- "Invalid Acct #" Account # entered or read by scanner is not correct; please try transaction again and verify correct biller has been selected.
- "Invalid Biller" The biller you have selected is on your terminal but not assigned to your store in our main data base. Verify exactly which biller you are trying to pay and if all is correct, call Fidelity for assistance.
- "Transmission Failed" There is an interruption on the phone line during the transaction. Possible cause store interference or phone line, could be unplugged or loose.
- Why must I process money orders/cashiers checks as cash? Money orders and Cashier Checks cannot be converted to electronic transactions to go through a bank account. These paper items must be deposited into your account.
- What happens to the bill stub/check I process through the scanner? Bill Stubs and Check Images are transferred nightly at scheduled time to Fidelity's Image Archive for future research.
- How long do I have to void a payment? It is best to always void payments within five minutes of original payment. If this is not possible voids must be done before the biller has their final close of the day. See schedule below.

#### **Unique Close Time by Biller**

If a customer is paving a cutoff notice on the day set to terminate and the billers' close out time has passed, please advise the cus tomer the biller will not have the paymen until the following day. They may need to call the biller to insure service is not disrupted. DO NOT void payments made earlier in the day after the individual billers close-out time.

	2:00 PM	3:00 PM		3:30 PM	
	Timewarner Shreveprt	AT&T Broadband	Lakeland Electric	Alabama Power	Georgia Power
		AT&T Long Distance	Magic Valley	Alltel	Gulf Power
•		AT&T Wireless	MCI Neighborhood	Bellsouth	Mississippi Power
		Brighthouse Orlando	Pegasus	Cingular Wireless	Mutual Energy
		Brighthouse Tampa	Sage Telecom	CPL Retail Energy	Polar Power
ing		City Of Lake Worth	Scana Energy	Entergy Arkansas Inc	San Patricio Ele.
ne		Comcast	SCE&G	Entergy Gulf St-LA	Savannah Electric
е		Cox - West Texas	Sprint Local	Entergy Gulf St-TX	SBC Phone
e-		Cox Cable New Orleans	Sprint Long Distance	Entergy Louisiana	Verizon Wireless
e-		DirecTV	Sprint PCS	Entergy Mississippi	WTU Retail Energy
l,		Dish Network	Tampa Electric	Entergy New Orleans	
ıs-		First Choice Power	Time Warner - Austin	Entergy Solutions	
1		Hillsborough Water	Time Warner-Waco	Florida Power/Light	
ent					
III	4:00 PM	-	5:00 PM		11:50 PM
_		Aquasource	Northland - Crockett	Scana EMC Gas	Atmos Energy
ed	Garland P&L	Assurance Energy	Northland - Navasota	Snapping Shoals	Brownsville PUB
		Centerpoint - Arkla	Northland Corsicana	Star-Net	Dallas Water
t		Centerpoint - Entex	Northland Gun Barrel	Taylor Electric	Mississippi Gas
		Central Georgia EMC	Northland Hillsboro	Texas Star Energy Co	Mississippi Water
Т		Cobb EMC	Northland Kaufman	TXU Energy	Verizon
e		Consolidated	Northland New Caney	TXU Energy Box 660106	Vycera Communication
ter		Greystone Power	Northland Praireview	TXU Sesco	Wood Co. Elec. Coop.
`s'		Hornsby Bend	Northland Stephenvil	TXUu Gas	
. 5		Lamar EMC	Northland Tv - Mexia	Upson EMC	
		Little Rock Water	Northland Tv- Flint	Windermere Utility	
		Monarch Utility	Nueces Electric		
		Northland - Brenham	Reliant Energy		

# EXPRESSIONS

### **Money Order Help Desk**

- Why do I get "MO ERROR RESET"? Power cable may have a loose connection or printer head inside printer should be reset.
- Why do I get "NO FORMS LOADED" when I have forms inside printer? Your terminal does not recognize that you still have forms. Serial numbers must be reprogrammed into terminal.
- Why do I get "SERIAL # NOT FOUND" or WRONG DOL-LAR AMOUNT" when I try to void a money order? Your money order serial numbers are out of sequence.
- ment for credit.
- Why is my screen blank? Terminal needs to be rebooted or one or more of the cables is loose.
- possible paper jam or may need to reboot system.
- have had a power surge of electricity. Power unit down and check cables, then reboot.
- dial tone.
- How do I know how much will be drafted from my account? The terminal should print out a cumulative

#### **Compliance Concerns** by Terry Harbin

If, as an agent, you sell in money orders \$1000.00 or more per day to an individual, you qualify as a Money Service Business. An MSB must be registered with Fin-CEN. If all you do is sell Fidelity Express money orders then you are registered by us. However, if you cash checks totaling \$1,000.00 or more for one individual you must file on your own as a

#### Check Cashier/MSB.

Fidelity's policy is that no agent sell more than \$2000.00 to one individual in a 24 hour period. If an agent violates this policy they are required by the PATRIOT ACT to complete and send a Suspicious Activity Report (SAR) to the address on their form.

The IRS requires you to





Why can't I void a money order that was printed on a previous day? Once the terminal closes out at midnight you will not be able to void a money order from a previous day. Call the accounts receivable depart-

Why is my terminal not printing a report? Printer may be out of paper (green light should be flashing).

Why do I get "JOURNAL ERROR RESET"? Power cable behind printer may be loose or damaged. May

• Why doesn't my terminal transfer the money order sales each night automatically? Make sure phone line is plugged into terminal and that the line is plugged in at the wall jack. Make sure the phone line has a

report with your draft amount on it each night when it transfers your sales data to Fidelity Express.

keep a log of all cash transactions of \$3,000.00 or more SAR's Reports to one person. Proper ID, drivers license, etc must be verified and recorded. The IRS also requires anyone who receives \$10,000.00 or more in cash MUST file a Cash Transaction Report \$2000 or more in a (CTR) with the IRS.

Copies of these forms are in your Fidelity Express Compliance Manual.

must be completed and filed on **ALL** suspicious purchases totaling 24 hr period by any <u>one person.</u>